

OKLAHOMA STATE FAIR

2025 Concessionaire Point of Sale Reporting Requirements

Oklahoma State Fair Inc. requires the use of a "Clover"/Fiserv point of sale device at every concession or pay-to-play location. No other point of sales devices are permitted without the express, written consent of OSF.

EACH LOCATION MUST FILL OUT A REGISTRATION FORM – EVEN IF EXHIBITOR OWNS CLOVER EQUIPMENT. FAILURE TO DO SO BY THE DEADLINE BELOW WILL HAVE AN ADDED FEE OF \$69.95 FOR SHIPPING.

Exhibitors may rent or purchase a device(s) as makes sense for the individual Exhibitor; however, any Exhibitors purchasing/owning these devices MUST adhere to OSF policy which requires the ability to provide reports as requested by OSF and live, real-time access to sales and information by OSF.

Exhibitors who do not follow the required rent or purchase policies will be prohibited from participating in the Oklahoma State Fair.

ALL ORDERS MUST BE PLACED THRU Fiserv **NO LATER THAN July 10**. There must be a unique order form for EACH contracted location. Final processing application will be sent to each vendor by August 16. The final agreement will need to be signed before August 23 to avoid any additional processing fees starting at \$100.

What can Clover do?

- Act as the pre-programmed, point of sale device via Wi-Fi (where available) or cellular data (AT&T – most Exhibitors will absolutely need the AT&T card installed).
- Take Credit Cards (see below for charges). Exhibitors have the option to be CASH ONLY. Signs should be posted accordingly.
- Can still work offline if Wi-Fi or cellular service is lost. Note: credit card transactions WILL process when connectivity is re-engaged; however, Exhibitor is responsible for any declined or invalid transactions.
- Provide a multitude of seamless sales and inventory reports useful for the Exhibitor and **required** by Oklahoma State Fair. Clover software can combine sales reports if a location has more than one device in operation. No more manual reporting to be done – speeds up the daily reporting and payment process!
- Provide rental, multi-year leasing or purchase options for use wherever the Exhibitor may operate! Month to month commitment. No early termination fees. No monthly minimums.

Clover Mini LTE Hardware/ Register Lite Software Pricing & Fees:

1st RENTAL DEVICE AT EACH UNIQUE CONTRACTED LOCATION

Clover Station and Clover Flex available for rent along with upgraded software plans for printing to kitchen and quick cash buttons, for pricing please reach out to **Tina Hollis**

Device Hardware	\$55.95/month (two-month minimum Sept/Oct)
Cash Drawer	\$75.00 *one-time cost per unit, is considered a purchase and may be used in future years
Software	\$14.95 per device per month, \$11.95 for each additional device.
AT&T Sim card	\$35/month when in use, for first 5 devices, no charge for WIFI or internet hardline connection, but vendor responsible for connections. \$15 a month each additional device over 5.
Regular Shipping	Shipping charges will be calculated based on delivery zip code. Late or rushed order will be charged overnight shipping fees. Units are delivered to the Oklahoma State Fair, unless otherwise noted.
Apex Audit Reporting	\$5.99/month for OSF event

Additional Fee:

Clover Representative Setup	\$50 per device, including Apex setup. Self-setup no charge.
Clover Representative Menu	
Correction Upload	\$10 per change after September 10 th
Extra Cash Drawer Cables	New cash drawer would have to be ordered (RJ126P6C cables can be ordered on Amazon)
Onsite Paper Order	\$2 per roll (2 ¼ x 85' thermal paper can be ordered ahead through Amazon)
Onsite late hardware order	\$70 per device, per month *no charge if device is in need of onsite support*

Cost if Exhibitor owns Clover device PER LOCATION

Apex Audit Reporting	\$5.99/month
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WANT TO PURCHASE A CLOVER DEVICE?

- Purchase for \$795 each device (all other fees apply)

Credit Card Processing Rates & Policies:

- 2.35% and \$0.09 cents per swipe card transaction (+1% for keyed transactions)
 - *Fiserv will default to daily billing; if you prefer monthly billing, an additional 0.03% will be applied to the rate.*
- *All credit card transactions will post to your bank account within 48 business hours of the batch time. The batch time will be automatically set and may be different than your report time.*

UPDATED MARCH 2025